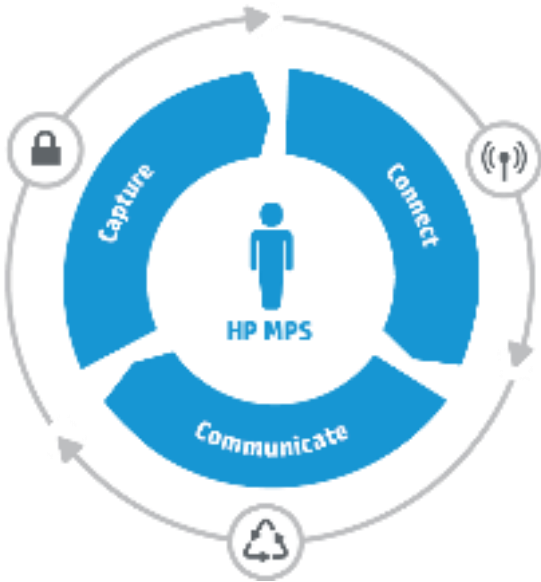


HP Managed Print Services Overview



Managed Print Benefits to Protective Life| Company-Wide



| | Optimize Infrastructure | Manage Environment | Improve Workflow |
|-------|---|---|--|
| Value | Put the right devices in the right places and increase security | Manage, track, and simplify your imaging and printing environment | Digitize and streamline paper-intensive business processes |

| Lower TCO | Sustainability | Security | Service Quality |
|---|--|--|---|
| <ul style="list-style-type: none">• Reduce printing costs | <ul style="list-style-type: none">• Shrink carbon footprint• Fewer devices use less energy• Reduce paper consumption | <ul style="list-style-type: none">• Secure printer hard drives• Increase network security• Pull Print authentication | <ul style="list-style-type: none">• Print usage visibility• Proactive supplies management• Proactive support services• Optimized print environment |

Managed Print Benefits | Protective Life End-User

1

Improved user interfaces with touchscreen displays

2

Greater access to multi-function features

3

Electronically capture & share documents in secure manner

4

Confidential printing – hold a job until ready for pick up

5

Proactive supplies replenishment

6

Simplified support model with single vendor (HP)

7

Refreshed hardware installed on network with all available functionality